EDISON

Newmont Corporation

Material outperformance begets material upgrade

Newmont's financial results for Q221 materially exceeded our expectations for the third quarter in succession, driven by a 3.8% (or US\$111m) positive variance in revenues (of which 2.4% could be attributed to the gold price) and a 2.8% (US\$61m) further positive variance in the form of lower costs. Of the 12 mines over which Newmont exerts management control, four outperformed (financially) relative to our prior expectations, two performed in line and six underperformed, although not, on occasion, without commendable management efforts to mitigate negative outcomes in the face of unscheduled challenges (eg the need to put Tanami into care and maintenance for two weeks, at short notice, after a case of COVID-19 was detected there). In the wake of its results, coupled with increases to our estimates for Q3 and Q420, we have upgraded our forecasts for adjusted net EPS for Newmont for FY21 by 18.4%.

| Year end | Revenue (US\$m) | PBT* (US\$m) | EPS* (US\$) | DPS (US\$) | P/E (x) | Yield (%) |
|----------|--------------------|-----------------|----------------|---------------|------------|--------------|
| 12/19 | 9,740 | 3,693 | 1.32 | 1.44 | 45.8 | 2.4 |
| 12/20 | 11,497 | 3,143 | 2.66 | 1.45 | 22.7 | 2.4 |
| 12/21e | 12,446 | 3,701 | 3.21 | 2.20 | 18.8 | 3.6 |
| 12/22e | 12,407 | 3,799 | 3.07 | 2.20 | 19.7 | 3.6 |

Note: : *EPS are normalised, excluding amortisation of acquired intangibles and exceptional items. **Includes special dividend of US\$0.88/share.

Results follow Ahafo North approval

Newmont's results follow its board's sanctioning of the development of the Ahafo North project in Ghana earlier in July. The project will add 275–325koz pa to production at an all-in sustaining cost of US\$600–700/oz for the first five years of production (CY24–28) at a capital cost of US\$750–850m. Construction is scheduled to be completed in H223 and commercial production in early FY24.

Cost pressures

In addition to its financial results, Newmont also reported some signs of modest cost pressure within the industry. While these are expected to have little or no effect on Newmont's performance for the remainder of FY21, we have now built a 5% increase in (nominal) costs into our financial models for all of its mines from FY22.

Valuation: 19.3% premium to share price

Despite increasing our basic adjusted EPS forecast for FY21 by 18.4%, our FY21 valuation of Newmont remains broadly unchanged at US\$72.05/share (vs US\$72.92/share previously), as the increase has coincided with a general de-rating of the gold mining sector in FY21, coupled with a decrease in inflation expectations in the wider US economy that has therefore resulted in increased implied (real) hurdle rates (see Exhibits 5 and 7). This valuation puts Newmont on a premium rating relative to its peers, but may be justified by the company's size, track record and the fact that almost all of its operations are in top-tier jurisdictions. However, it remains cheap relative to historical valuation measures, which continue to imply a share price close to US\$100/share.

Q221 results review

Metals & mining

2 August 2021

| Price | US\$60.39 |
|------------|-------------|
| Market cap | US\$48,258m |

| Net debt (US\$m) end-June 2021 | 1,574 |
|--------------------------------|--------|
| Shares in issue | 799.1m |
| Free float | 99.8% |
| Code | NEM |
| Primary exchange | NYSE |
| Secondary exchange | TSX |

Share price performance



Business description

Founded in 1916, Newmont Corporation is the world's leading gold company with a world-class portfolio of assets in North and South America, Australia and Africa. It is the only gold producer in the S&P 500 Index, and is widely recognised for its ESG practices and as a leader in value creation.

Next events

| Yanacocha Sulphides decision | H221 |
|------------------------------|-----------------------|
| Q321 results | October/November 2021 |
| Q421/FY21 results | February 2022 |
| Analyst | |

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Edison profile page

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Q221 results summary

Newmont's financial results for Q221 exceeded our expectations for the third quarter in succession, in this case by a material degree. All other things being equal, an improvement relative to Q1 was expected. In this case, however, revenues grew by more than costs, resulting in an increase in margins at the pre-tax level that persisted below the line, despite a normalisation of the effective tax rate (see Exhibit 2 for analysis).

A summary of the operational highlights of the quarter relative to our prior expectations is provided in Exhibit 1. In general, operations in South America and Australia recovered relative to Q1, despite ongoing disruptions as a result of the COVID-19 pandemic, while recovery in North America was delayed. Africa continued to perform at elevated levels, while output at Nevada Gold Mines was adversely affected by a mechanical mill failure at Carlin's Goldstrike roaster (more information on this failure will be forthcoming at Barrick's Q221 results, scheduled for release on 9 August).

| Region | | Produ | ction | | | ble to sales | | | |
|---------------------------|-------|----------------|----------------|-----------------|-------|--------------------|--------------------|-----------------|--|
| | Q121a | Q221e (koz) | Q221a (koz) | Variance (%) | Q121a | Q121e (US\$/oz) | Q221a (US\$/oz) | Variance (%) | |
| North America | 413 | 428 | 397 | -7.2 | 736 | 746 | 769 | +3.1 | |
| South America | 174 | 178 | 189 | +6.2 | 791 | 1,156 | 721 | -37.6 | |
| Australia | 269 | 294 | 299 | +1.7 | 750 | 736 | 764 | +3.8 | |
| Africa | 205 | 201 | 202 | +0.5 | 758 | 722 | 763 | +5.7 | |
| Nevada | 303 | 344 | 284 | -17.4 | 745 | 652 | 753 | +15.5 | |
| Sub-total | 1,364 | 1,445 | 1,371 | -5.1 | 752 | 738 | 755 | +2.3 | |
| Pueblo Viejo (40%) | 91 | 80 | 78 | -2.5 | | | | | |
| Total (attributable) gold | 1,455 | 1,525 | 1,449 | -5.0 | | | | | |

Source: Newmont Corporation, Edison Investment Research

At the level of the individual mines, one (Penasquito) performed definitively better than our expectations, three (Yanacocha, Merian and Boddington) performed slightly better than our expectations and two (Musselwhite and Cerro Negro) performed in line with our expectations, with the balance performing either slightly worse or worse than our expectations. At least two other features of Newmont's results were noteworthy:

- A material contribution to costs from by-product silver sales at Yanacocha (estimated US\$37m in Q221 vs US\$1m in Q220).
- A material quarter-on-quarter benefit to revenues derived from metals produced in concentrate at Penasquito and Boddington in particular, as a result of the effect of rising metals' prices on provisionally priced contracts towards the end of Q121.

In financial terms, adjusted net income exceeded our prior forecast by US\$220m, or a material 48.9%. The main features behind this outperformance were a 3.8% (or US\$111m) positive variance in revenues (of which 2.4% could be attributed to the gold price – US\$1,823/oz realised vs US\$1,814/oz average price during the period and US\$1,781/oz previously forecast) and a 2.8% (US\$61m) further positive variance in the form of lower costs. The other material variance was a positive swing in 'other net income' from a loss of US\$82m in Q121 to a profit of US\$50m in Q221. The aggregate positive variance of these three items of US\$670m versus our prior forecast of US\$450m.

A full analysis of Newmont's Q121 financial performance relative to both our prior forecasts and Q121 results is provided in the exhibit below.



Exhibit 2: Newmont quarterly income statement, Q120-Q221 versus Edison forecast

| US\$m (unless otherwise indicated) | Q120 | Q220 | Q320 | Q420 | Q121 | Q221e | Q221a | *Change (%) | **Variation (%) | **Variatio (units) |
|---|---------|---------|-------|-------|-------|-------|-------|----------------|--------------------|-----------------------|
| Sales | 2,581 | 2,365 | 3,170 | 3,381 | 2,872 | 2,954 | 3,065 | 6.7 | 3.8 | . 11 |
| Costs and expenses | | | | | | | | | | |
| Costs applicable to sales | 1,332 | 1,058 | 1,269 | 1,355 | 1,247 | 1,290 | 1,281 | 2.7 | -0.7 | - |
| Depreciation and amortisation | 565 | 528 | 592 | 615 | 553 | 598 | 561 | 1.4 | -6.2 | -3 |
| Reclamation and remediation | 38 | 40 | 38 | 250 | 46 | 42 | 57 | 23.9 | 35.7 | 1 |
| – Exploration | 44 | 26 | 48 | 69 | 35 | 65 | 52 | 48.6 | -20.0 | -1 |
| - Advanced projects, research and development | 27 | 26 | 39 | 30 | 31 | 37 | 37 | 19.4 | 0.0 | |
| General and administrative | 65 | 72 | 68 | 64 | 65 | 65 | 64 | -1.5 | -1.5 | |
| Impairment of long-lived assets | 0 | 5 | 24 | 20 | 0 | 0 | 0 | N/A | N/A | |
| Care and maintenance | 20 | 125 | 26 | 7 | 0 | 0 | 2 | N/A | N/A | |
| Other expense, net | 33 | 54 | 68 | 51 | 39 | 69 | 50 | 28.2 | -27.5 | -1 |
| Total | 2,124 | 1,934 | 2,172 | 2,461 | 2,016 | 2,165 | 2,104 | 4.4 | -2.8 | -6 |
| Other income/(expenses) | | | | | | | | | | |
| Gain on formation of Nevada Gold Mines | 0 | 0 | 0 | 0 | 0 | | | N/A | N/A | |
| Gain on asset and investment sales, net | 593 | (1) | 1 | 84 | 43 | | 0 | -100.0 | N/A | |
| – Other income, net | (189) | 198 | (44) | 3 | (82) | (42) | 50 | -161.0 | -219.0 | ç |
| Interest expense, net of capitalised interest | (82) | (78) | (75) | (73) | (74) | (79) | (68) | -8.1 | -13.9 | |
| | 322 | 119 | (118) | 14 | (113) | (121) | (18) | -84.1 | -85.1 | 1 |
| ncome/(loss) before income and mining tax | 779 | 550 | 880 | 934 | 743 | 668 | 943 | 26.9 | 41.2 | 2 |
| ncome and mining tax benefit/(expense) | 23 | (164) | (305) | (258) | (235) | (240) | (341) | 45.1 | 42.1 | -1 |
| Effective tax rate (%) | (3.0) | 29.8 | 34.7 | 27.6 | 31.6 | 36.0 | 36.2 | 14.6 | 0.6 | 0 |
| Profit after tax | 802 | 386 | 575 | 676 | 508 | 427 | 602 | 18.5 | 41.0 | 17 |
| Equity income/(loss) of affiliates | 37 | 29 | 53 | 70 | 50 | 40 | 49 | -2.0 | 22.5 | |
| Net income/(loss) from continuing operations | 839 | 415 | 628 | 746 | 558 | 467 | 651 | 16.7 | 39.4 | 18 |
| Net income/(loss) from discontinued operations | (15) | (68) | 228 | 18 | 21 | | 10 | -52.4 | N/A | |
| Net income/(loss) | 824 | 347 | 856 | 764 | 579 | 467 | 661 | 14.2 | 41.5 | 19 |
| Minority interest | 2 | 3 | 17 | (60) | 20 | 17 | 11 | -45.0 | -35.3 | |
| Minority interest (%) | 0.2 | 0.9 | 2.0 | (7.9) | 3.5 | 3.6 | 1.7 | -51.4 | -52.8 | -1 |
| Net income/(loss) attributable to stockholders | 822 | 344 | 839 | 824 | 559 | 450 | 650 | 16.3 | 44.4 | 2 |
| Adjustments to net income | (496) | (83) | (142) | 32 | 35 | 0 | 20 | -42.9 | N/A | |
| Adjusted net income | 326 | 261 | 697 | 856 | 594 | 450 | 670 | 12.8 | 48.9 | 2 |
| Net income/(loss) per common share (US\$) | | | | | | | | | | |
| Basic | | | | | | | | | | |
| Continuing operations | 1.037 | 0.513 | 0.761 | 1.005 | 0.672 | 0.563 | 0.799 | 18.9 | 41.9 | 0.23 |
| Discontinued operations | (0.019) | (0.085) | 0.284 | 0.022 | 0.026 | 0.000 | 0.012 | -52.0 | N/A | 0.0 |
| – Total | 1.019 | 0.428 | 1.045 | 1.027 | 0.698 | 0.563 | 0.811 | 16.3 | 44.1 | 0.24 |
| Diluted | | | | | | | | | | |
| Continuing operations | 1.035 | 0.512 | 0.758 | 1.002 | 0.671 | 0.559 | 0.797 | 18.8 | 42.6 | 0.2 |
| Discontinued operations | (0.019) | (0.084) | 0.283 | 0.022 | 0.026 | 0.000 | 0.012 | -52.1 | N/A | 0.0 |
| – Total | 1.016 | 0.427 | 1.041 | 1.025 | 0.697 | 0.559 | 0.809 | 16.1 | 44.8 | 0.2 |
| Basic adjusted net income per share (US\$) | 0.404 | 0.325 | 0.868 | 1.067 | 0.742 | 0.563 | 0.836 | 12.7 | 48.6 | 0.2 |
| Diluted adjusted net income per share (US\$) | 0.403 | 0.324 | 0.865 | 1.065 | 0.741 | 0.559 | 0.834 | 12.6 | 49.3 | 0.2 |
| DPS (US\$/share) | 0.250 | 0.250 | 0.400 | 0.550 | 0.550 | 0.550 | 0.550 | 0.0 | 0.0 | 0.00 |

Source: Newmont Corporation, Edison Investment Research. Note: *Q221 vs Q121; **Q221 vs Q221e.

As noted at the time of Newmont's Q420/FY20 results, both (higher) production and (lower) costs are expected to be weighted towards H221 (approximately in the ratio 47:53) and this effect will be most pronounced in the first and last quarters of the year. In part, this profile will reflect rising grade profiles, in particular at Boddington and Ahafo (the H1:H2 production ratio at Boddington will be enhanced by productivity improvements from the autonomous haulage system ramp-up, while that at Ahafo will also be volume driven by productivity improvements throughout the year from the change in mining method at Subika underground to sub-level shrinkage). However, Merian, Musselwhite, Porcupine and CC&V are all expected to exhibit rising production profiles as well, as the year progresses. At the same time, costs will be weighted in the other direction; that is, H221 costs are expected to be lower than H121 costs. In part, this reflects lower production in H121. However, it also reflects higher sustaining capital costs in H121 relating to the installation of the autonomous haulage system at Boddington.



In the light of Q121 results, the prevailing gold price (US\$1,793/oz vs US\$1,776/oz previously) and slight adjustments to our ongoing treatment of 'other' income and expenses, our updated financial forecasts for Newmont for the remainder of FY21, by quarter, are now as follows:

| US\$m (unless otherwise indicated) | Q320 | Q420 | FY20 | Q121 | Q221 | Q321e (prior) | Q321e (current) | Q421e (prior) | Q421e (current) | FY21e (current) | FY21e (prior |
|---|-------|-------|--------|-------|-------|------------------|--------------------|------------------|--------------------|--------------------|-----------------|
| Sales | 3,170 | 3,381 | 11,497 | 2,872 | 3,065 | 3,163 | 3,252 | 3,171 | 3,257 | 12,446 | 12,160 |
| Costs and expenses | | | | | | | | | | | |
| - Costs applicable to sales | 1,269 | 1,355 | 5,014 | 1,247 | 1,281 | 1,310 | 1,323 | 1,305 | 1,317 | 5,168 | 5,152 |
| - Depreciation and amortisation | 592 | 615 | 2,300 | 553 | 561 | 630 | 633 | 639 | 642 | 2,388 | 2,42 |
| - Reclamation and remediation | 38 | 250 | 366 | 46 | 57 | 42 | 56 | 42 | 56 | 214 | 17 |
| - Exploration | 48 | 69 | 187 | 35 | 52 | 65 | 65 | 65 | 65 | 217 | 23 |
| - Advanced projects, research and development | 39 | 30 | 122 | 31 | 37 | 37 | 37 | 37 | 37 | 141 | 14 |
| - General and administrative | 68 | 64 | 269 | 65 | 64 | 65 | 65 | 65 | 65 | 259 | 26 |
| - Impairment of long-lived assets | 24 | 20 | 49 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| - Care and maintenance | 26 | 7 | 178 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | |
| - Other expense, net | 68 | 51 | 206 | 39 | 50 | 69 | 0 | 69 | 0 | 89 | 24 |
| Total | 2,172 | 2,461 | 8,691 | 2,016 | 2,104 | 2,218 | 2,178 | 2,222 | 2,181 | 8,479 | 8,62 |
| Other income/(expenses) | | | | | | | | | | | |
| - Gain on formation of Nevada Gold Mines | 0 | 0 | 0 | 0 | | | | | | 0 | |
| - Gain on asset and investment sales, net | 1 | 84 | 677 | 43 | 0 | | | | | 43 | 4 |
| - Other income, net | (44) | 3 | (32) | (82) | 50 | (42) | 0 | (42) | 0 | -32 | (208 |
| - Interest expense, net of capitalised interest | (75) | (73) | (308) | (74) | (68) | (70) | -77 | (52) | -59 | -278 | (275 |
| | (118) | 14 | 337 | (113) | (18) | (112) | -77 | (94) | -59 | -267 | (440 |
| Income/(loss) before income and mining tax | 880 | 934 | 3,143 | 743 | 943 | 832 | 997 | 855 | 1,017 | 3,701 | 3,09 |
| Income and mining tax benefit/(expense) | (305) | (258) | (704) | (235) | (341) | (300) | -359 | (308) | -366 | -1,301 | (1,083 |
| Effective tax rate (%) | 34.7 | 27.6 | 23.4 | 31.6 | 36.2 | 36.0 | 36.0 | 36.0 | 36.0 | 35.2 | 35. |
| Profit after tax | 575 | 676 | 2,439 | 508 | 602 | 533 | 638 | 547 | 651 | 2,399 | 2,01 |
| Equity income/(loss) of affiliates | 53 | 70 | 189 | 50 | 49 | 40 | 36 | 40 | 35 | 170 | 17 |
| Net income/(loss) from continuing operations | 628 | 746 | 2,628 | 558 | 651 | 573 | 674 | 587 | 686 | 2,569 | 2,18 |
| Net income/(loss) from discontinued operations | 228 | 18 | 163 | 21 | 10 | | | | | 31 | 2 |
| Net income/(loss) | 856 | 764 | 2,791 | 579 | 661 | 573 | 674 | 587 | 686 | 2,600 | 2,20 |
| Minority interest | 17 | (60) | (38) | 20 | 11 | 17 | 29 | 17 | 29 | 89 | 7 |
| Do (%) | 2.0 | (7.9) | (1.4) | 3.5 | 1.7 | 3.0 | 4.3 | 2.9 | 4.2 | 3.4 | 3. |
| Net income/(loss) attributable to stockholders | 839 | 824 | 2,829 | 559 | 650 | 556 | 645 | 570 | 658 | 2,512 | 2,13 |
| Adjustments to net income | (142) | 32 | (689) | 35 | 20 | 0 | 0 | 0 | 0 | 55 | 3 |
| Adjusted net income | 697 | 856 | 2,140 | 594 | 670 | 556 | 645 | 570 | 658 | 2,567 | 2,17 |
| Net income/(loss) per common share (US\$) | | | | | | | | | | | |
| Basic | | | | | | | | | | | |
| - Continuing operations | 0.761 | 1.005 | 3.317 | 0.672 | 0.799 | 0.695 | 0.808 | 0.713 | 0.823 | 3.101 | 2.64 |
| - Discontinued operations | 0.284 | 0.022 | 0.203 | 0.026 | 0.012 | 0.000 | 0.000 | 0.000 | 0.000 | 0.039 | 0.02 |
| – Total | 1.045 | 1.027 | 3.520 | 0.698 | 0.811 | 0.695 | 0.808 | 0.713 | 0.823 | 3.140 | 2.66 |
| Diluted | | | | | | | | | | | |
| - Continuing operations | 0.758 | 1.002 | 3.309 | 0.671 | 0.797 | 0.690 | 0.802 | 0.708 | 0.817 | 3.080 | 2.62 |
| - Discontinued operations | 0.283 | 0.022 | 0.202 | 0.026 | 0.012 | 0.000 | 0.000 | 0.000 | 0.000 | 0.038 | 0.02 |
| – Total | 1.041 | 1.025 | 3.511 | 0.697 | 0.809 | 0.690 | 0.802 | 0.708 | 0.817 | 3.118 | 2.64 |
| Basic adjusted net income per share (US\$) | 0.868 | 1.067 | 2.663 | 0.742 | 0.836 | 0.695 | 0.808 | 0.713 | 0.823 | 3.209 | 2.71 |
| Diluted adjusted net income per share (US\$) | 0.865 | 1.065 | 2.656 | 0.741 | 0.834 | 0.690 | 0.802 | 0.708 | 0.817 | 3.186 | 2.69 |
| DPS (US\$/share) | 0.400 | 0.550 | 1.450 | 0.550 | 0.550 | 0.550 | 0.550 | 0.550 | 0.550 | 2.200 | 2.20 |

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Source: Newmont Corporation, Edison Investment Research

Note that, all other things being equal, the more the gold price rises, the more Newmont's effective tax rate falls as lower tax operations contribute proportionately more to pre-tax profits. After our revisions for the remainder of the year, our basic adjusted EPS forecast of US\$3.209/share (vs US\$2.711/share previously) for FY21 compares to the market consensus, as follows:



| | Q121 | Q221e | Q321e | Q421e | Sum Q1–Q421e | FY21e |
|--------------------|------|-------|-------|-------|--------------|-------|
| Edison forecast | 0.74 | 0.84 | 0.81 | 0.82 | 3.21 | 3.21 |
| Consensus forecast | 0.74 | 0.84 | 0.89 | 0.97 | 3.44 | 3.47 |
| High | 0.74 | 0.84 | 1.38 | 1.38 | 4.34 | 5.04 |
| Low | 0.74 | 0.84 | 0.71 | 0.71 | 3.00 | 2.69 |

Source: Edison Investment Research, Refinitiv (26 July 2021)

Dividend

Newmont's dividend for Q121 was maintained at US\$0.55/share. At the time of its Q320 results in October 2020, Newmont unveiled a new dividend framework whereby it formally rebased its dividend to a 'base' pay-out of US\$1.00/share (or US\$0.25/share per quarter) at a gold price of US\$1,200/oz, but also stated explicitly that it would return 40-60% of incremental attributable free cash flow that it generated above a gold price of US\$1,200/oz to shareholders. Under the new framework, Newmont will augment the 'base' pay-out in increments of US\$0.60-0.90/share per year (or US\$0.15-0.225/share per quarter), evaluated in gold price increments of US\$300/oz for gold prices above US\$1,200/oz, with the goal of targeting 40-60% of incremental free cash flow above a gold price of US\$1,200/oz returned to shareholders. Thus, a (sustainable) gold price at US\$1,800/oz should (on this basis) result in a guarterly dividend of US\$0.55/share, whereas a gold price below that level could result in one of US\$0.40/share. In this context, however, it is worth noting that Newmont affords itself a degree of latitude in the level of the ultimate pay-out in that, should it decide to pay out nearer 60% of incremental attributable free cash flow to shareholders that it generates above a US\$1,200/oz gold price, rather than 40%, then there is scope for the quarterly dividend to remain at the higher level, notwithstanding the gold price dipping below the US\$1,800/oz level. In consequence, we have left our dividend forecasts for Q321–Q421 and FY21 unchanged on the basis that we believe the gold price temporarily dipping below US\$1,800/oz is unlikely to result in any readjustment in the quarterly distribution.

Long-term assumption changes

In addition to its financial results, Newmont also reported some signs of modest cost pressure within the industry at large. These pressures derive from a number of sources (eg labour) and, in some cases they are also mitigated (eg by automation), albeit not entirely extinguished. While these pressures are expected to have little or no effect on Newmont's performance for the rest of this financial year, they are nevertheless expected to result in underlying cost inflation of c 3–5% in aggregate (nominal) terms by the end of FY22 relative to prior expectations and we have now built this additional assumption into our financial models for the remainder of the lives of Newmont's mines' operations.

Valuation

Our approach to the valuation of Newmont has remained unchanged since our initiation note (see <u>The sustainable leader</u>, published on 9 February 2021; see that note for a fuller explanation of the methodologies involved). The following is an update of our valuation in light of the Q221 results and our updated forecasts for FY21 and our longer-term assumption (cost) changes.

Absolute valuation

Newmont is a multi-asset company that has shown a willingness and desire to trade assets in the past to maintain production, reduce costs and maximise shareholder returns. As a result, rather



than our customary method of discounting maximum potential dividends over the life of operations back to FY21, in the case of Newmont, we have opted to discount forecast dividends back over six years (previously five) from the start of FY21, then apply an ex-growth terminal multiple to forecast cash flows in that year (ie FY26) at the appropriate discount rate. In the normal course of events, we would exclude exploration expenditure from such a calculation on the basis that it is an investment. In the case of Newmont, however, we have included it in our estimate of future cash flows on the grounds that it may be a critical component of ongoing business performance in its ability to continually expand and extend the lives of the company's assets via exploration.

Despite the changes to our short-term forecasts for FY21, our estimate of Newmont's pre-financing cash flow in FY26 has declined by 3.8% to US\$5.27 per share (vs US\$5.48/share previously and US\$1.22/share in FY18) to reflect our increased cost assumptions. On this basis, our terminal valuation of the company at end-FY26 would be US\$81.10/share (vs US\$86.95/share previously). This valuation is based on an assumption of zero growth in (real) cash flows beyond FY26, which is inherently conservative; in this case, however, whereas the discount rate that we used previously was 6.3% (in real terms), this has now increased to 6.5% as expectations of inflation in the wider economy (as measured by US 30yr breakeven bond yields) have fallen to 2.3% in recent months (vs 2.5% previously). Note that, had the analysis been performed by applying the prior real discount rate of 6.3%, our valuation would have declined to only US\$83.68/share).

In conjunction with forecast intervening dividends, this terminal value then discounts to a net present value of US\$73.15/share (vs US\$78.08/share previously) at the start of FY21.

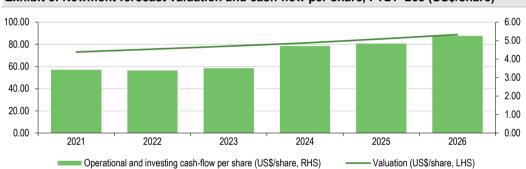


Exhibit 5: Newmont forecast valuation and cash flow per share, FY21-26e (US\$/share)

Source: Edison Investment Research

This (absolute) analysis inherently excludes any value to Newmont from its other development assets, such as Coffee, Galore Creek, Conga, Norte Abierto and Nueva Union, which together represent combined reserves and resources of 53.93Moz attributable to Newmont. It is also conservative in its assumption of zero growth in cash flows after FY26.



Relative Newmont valuation

Newmont's valuation on a series of commonly used measures, relative to its peer group of the 10 largest publicly quoted senior gold producers, is as follows.

| | | | P/E | | P/c | ash flow (| (x) EV/EBITDA (x) Yield | | | Yield (%) | o) | | |
|-----------------------|---------|--------|--------|--------|--------|------------|-------------------------|--------|--------|-----------|--------|--------|--------|
| Company | Ticker | Year 1 | Year 2 | Year 3 | Year 1 | Year 2 | Year 3 | Year 1 | Year 2 | Year 3 | Year 1 | Year 2 | Year 3 |
| Newmont (Edison) | NEM | 18.8 | 19.7 | 20.6 | 10.0 | 9.4 | 9.4 | 7.7 | 7.7 | 8.5 | 3.6 | 3.6 | 3.6 |
| Newmont (consensus) | NEM | 17.3 | 16.7 | 19.4 | 9.4 | 8.9 | 9.8 | 7.4 | 7.2 | 8.0 | 3.4 | 3.5 | 3.2 |
| Barrick | ABX | 8.6 | 8.2 | 9.6 | 7.0 | 7.1 | 7.0 | 6.5 | 6.3 | 6.4 | 3.2 | 1.7 | 2.0 |
| AngloGold | ANGJ | 7.8 | 6.9 | 7.2 | 5.0 | 4.9 | 4.5 | 4.1 | 3.8 | 3.9 | 1.9 | 2.0 | 2.2 |
| Polyus | PLZL MM | 10.2 | 9.5 | 9.3 | 8.3 | 7.7 | 7.5 | 7.6 | 8.0 | 6.8 | 4.1 | 4.7 | 4.8 |
| Gold Fields | GFI | 8.7 | 8.6 | 7.2 | 5.1 | 5.0 | 4.3 | 4.2 | 4.2 | 3.9 | 3.4 | 3.3 | 3.9 |
| Kinross | K | 11.7 | 6.9 | 6.8 | 5.6 | 3.6 | 3.6 | 4.8 | 3.3 | 3.2 | 2.0 | 2.0 | 1.9 |
| Agnico-Eagle | AEM | 21.3 | 18.6 | 19.4 | 9.1 | 8.3 | 8.5 | 8.2 | 7.1 | 7.5 | 2.4 | 2.4 | 2.3 |
| Newcrest | NCM AU | 13.5 | 13.3 | 13.8 | 8.0 | 7.8 | 8.0 | 6.7 | 6.5 | 6.8 | 1.8 | 1.8 | 2.0 |
| Harmony | HARJ | 5.1 | 6.3 | 6.2 | 4.6 | 4.7 | 4.7 | 3.0 | 3.1 | 3.1 | 2.6 | 2.6 | 3.2 |
| Endeavour (consensus) | EDV | 9.4 | 7.8 | 9.3 | 4.8 | 4.3 | 4.6 | 4.4 | 4.1 | 4.6 | 2.1 | 2.3 | 2.1 |
| Average (excl NEM) | | 10.7 | 9.6 | 9,9 | 6.4 | 5.9 | 5.9 | 5.5 | 5.2 | 5.1 | 2.6 | 2.5 | 2.7 |

Exhibit 6: Newmont valuation relative to peers

Source: Edison Investment Research, Refinitiv. Note: Consensus and peers priced on 27 July 2021.

In comparing this table with the equivalent table in our initiation note on Newmont (see Exhibit 23 on page 25 of <u>The sustainable leader</u>, published on 9 February 2021), it can be seen there has been a de-rating of all but two companies over all years since that date and a de-rating of the majority of companies across all three years, with the most pronounced effect being in year 1. Nevertheless, it can also be seen that while Newmont continues to command a premium rating relative to its peer group on most valuation measures, it remains materially cheap with respect to its dividend yield. Based on consensus forecasts, we estimate that Newmont's share price would have to rise by an average of 45.5% for its dividend yield to match those of its peer group. Based on our forecasts, we estimate its share price would have to rise 53.9%.

As before, one further observation concerning the comparability of the above measures is merited. Given its policy of proportionately consolidating its interest in Nevada Gold Mines and that it owns 100% interests in the majority of its remaining mining operations (with the exceptions of Yanacocha and Merian), estimates of cash flow in particular are also close to estimates of cash flow attributable to shareholders (Newmont estimates that 97% of free cash flow was attributable to the company in Q221). This is not always the case for its peers, where fully consolidated earnings and cash flow from assets not owned 100% may not so easily approximate cash flow attributable to shareholders, making direct comparison using these measures either difficult or, potentially, misleading.

Blended average valuation

A summary of our updated valuation of Newmont over 29 measures of value across three different methodologies over the next five years shown in Exhibit 7.



Exhibit 7: Newmont valuation summary (US\$/share in years shown)

| Basis of valuation | | FY21e | FY22e | FY23e | FY24e | FY25e |
|--------------------|---|--------|--------|--------|--------|-------|
| Absolute | 6.5% real cost of equity and ex-growth terminal multiple | 73.15 | 75.70 | 78.42 | 81.32 | 85.01 |
| Historical | Share price implied by Edison EPS forecast (US\$/share) | 78.15 | 74.87 | 71.46 | 57.36 | |
| Historical | Share price implied by Edison DPS forecast (US\$/share) | 123.32 | 123.32 | 123.32 | 89.69 | |
| Historical | Share price implied by consensus EPS forecast (US\$/share) | 84.57 | 88.96 | 78.72 | 88.22 | |
| Historical | Share price implied by consensus DPS forecast (US\$/share) | 115.47 | 115.47 | 107.63 | 139.02 | |
| Peer group | Share price implied from Edison EBITDA forecast (US\$/share) | 46.49 | 46.10 | | | |
| Peer group | Share price implied from consensus EBITDA forecast (US\$/share) | 47.93 | 48.05 | | | |
| Peer group | Share price implied from Edison cash flow per share (US\$/share) | 38.41 | 37.95 | | | |
| Peer group | Share price implied from consensus cash flow per share (US\$/share) | 40.99 | 40.48 | | | |
| | Average (US\$/share) | 72.05 | 72.32 | 91.91 | 91.12 | 85.01 |

Source: Edison Investment Research (underlying consensus data: Refinitiv, 27 July 2021).



| Accounts: US GAAP, year-end: December, US\$m | 2018 | 2019 | 2020 | 2021e | 2022e | 2023e | 2024 |
|---|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-------------|
| | 7 050 | 9.740 | 11 107 | 10 446 | 10 407 | 11 050 | 12,41 |
| otal revenues | 7,253 (4,093) | (5,195) | 11,497 (5,014) | 12,446 (5,168) | 12,407 (5,138) | 11,850 (5,150) | (5,76 |
| Gross profit | 3,160 | 4,545 | 6,483 | 7,278 | 7,269 | 6,700 | 6,64 |
| SG&A (expenses) | (244) | (313) | (269) | (259) | (260) | (260) | (26 |
| R&D costs | (350) | (415) | (309) | (358) | (406) | (406) | (20 |
| Other income/(expense) | (406) | (253) | (831) | (337) | (169) | (169) | (8 |
| Exceptionals and adjustments | (424) | 2,220 | 214 | (106) | Ó | Ó | |
| Depreciation and amortisation | (1,215) | (1,960) | (2,300) | (2,388) | (2,559) | (2,661) | (3,42 |
| Reported EBIT | 945 | 3,994 | 3,451 | 3,978 | 3,875 | 3,204 | 2,8 |
| inance income/(expense) | (207) | (301) | (308) | (278) | (76) | 215 | |
| Reported PBT | 738 | 3,693 | 3,143 | 3,701 | 3,799 | 3,419 | 2,8 |
| ncome tax expense (includes exceptionals) | (419) | (737) | (515) | (1,131) | (1,221) | (1,009) | (91 |
| Reported net income | 380 | 2,884 | 2,791 | 2,600 | 2,577 | 2,410 | 1,9 |
| Basic average number of shares, m | 533 | 735 | 804 | 800 | 799 | 799 | 7 |
| Basic EPS (US\$/share) | 0.64 | 3.82 | 3.52 | 3.14 | 3.07 | 2.93 | 2.3 |
| Adjusted EBITDA | 2,584 1,369 | 3,734 1,774 | 5,537 3,237 | 6,473 4,084 | 6,434 3,875 | 5,865 3,204 | 6,30 2,8 |
| Adjusted EBIT | 1,309 | 1,473 | 2,929 | 3,807 | 3,799 | 3,204 | 2,0 |
| Adjusted PB1 | 1,162 | 1,473 | 2,929 | 3,607 | 3,799 | 2.93 | 2,0 |
| Adjusted EPS (US\$) | 1.33 | 1.32 | 2.66 | 3.18 | 3.07 | 2.93 | 2. |
| BALANCE SHEET | 1.04 | 1.02 | 2.00 | 0.10 | 0.00 | 2.01 | ۷. |
| Property, plant and equipment | 12,258 | 25,276 | 24,281 | 23,960 | 23,801 | 23,440 | 21,5 |
| Goodwill | 58 | 2,674 | 2,771 | 2,771 | 2,771 | 2,771 | 2,7 |
| Other non-current assets | 3,122 | 5,752 | 5,812 | 5,855 | 5,855 | 5,855 | 5,8 |
| otal non-current assets | 15,438 | 33,702 | 32,864 | 32,586 | 32,427 | 32,066 | 30,1 |
| Cash and equivalents | 3,397 | 2,243 | 5,540 | 5,843 | 6,298 | 6,971 | 9,5 |
| nventories | 630 | 1,014 | 963 | 1,163 | 1,160 | 1,108 | 1,1 |
| rade and other receivables | 254 | 373 | 449 | 375 | 374 | 357 | 3 |
| Other current assets | 996 | 2,642 | 1,553 | 1,584 | 1,584 | 1,584 | 1,5 |
| otal current assets | 5,277 | 6,272 | 8,505 | 8,965 | 9,415 | 10,019 | 12,6 |
| Non-current loans and borrowings | 3,608 | 6,734 | 6,045 | 5,495 | 5,003 | 4,589 | 4,5 |
| Other non-current liabilities | 3,808 7,416 | 8,438 15,172 | 8,076 14,121 | 8,137 13,632 | 8,114 13,117 | 8,091 12,680 | 7,9 12,5 |
| rade and other payables | 303 | 539 | 493 | 466 | 463 | 464 | 12,5 |
| Current loans and borrowings | 653 | 100 | 657 | 657 | 657 | 657 | 6 |
| Other current liabilities | 831 | 1,746 | 2,219 | 2,219 | 2,219 | 2,219 | 2,2 |
| otal current liabilities | 1,787 | 2,385 | 3,369 | 3,342 | 3,339 | 3,340 | 3,3 |
| Equity attributable to company | 10,502 | 21,420 | 23,008 | 23,611 | 24,307 | 24,892 | 25,4 |
| Ion-controlling interest | 1,010 | 997 | 871 | 966 | 1,079 | 1,173 | 1,3 |
| CASH FOW STATEMENT | | | | | | | |
| Profit for the year | 380 | 2,884 | 2,791 | 2,600 | 2,577 | 2,410 | 1,9 |
| axation expenses | 386 | 832 | 704 | 1,301 | 1,354 | 1,162 | 1,0 |
| let finance expenses | 207 | 301 | 308 | 278 | 76 | (215) | (|
| Depreciation and amortisation | 1,215 | 1,960 | 2,300 | 2,388 | 2,559 | 2,661 | 3,4 |
| Share based payments | 76 | 97 | 72 | 0 | 0 | 0 | |
| Other adjustments | 749 | (2,131) | (654) | 140 | 169 | 169 | ())(|
| Novements in working capital | (743) | (309) (301) | 295 (308) | (306) (278) | (190) (76) | (122) 215 | (20 |
| ncome taxes paid | (207) | (498) | (926) | (1,301) | (1,354) | (1,162) | (1,06 |
| Cash from operations (VSO) | 1,827 | 2,866 | 4,882 | 4,823 | 5,115 | 5,118 | 5,2 |
| Capex | (1,022) | (1,463) | (1,302) | (1,740) | (2,400) | (2,300) | (1,50 |
| Acquisitions & disposals net | (1,002) | 224 | 1,463 | (328) | 0 | 0 | (1,00 |
| Other investing activities | (47) | 41 | 65 | 0 | 0 | 0 | |
| Cash used in investing activities (VSIA) | (1,177) | (1,226) | 91 | (2,068) | (2,400) | (2,300) | (1,50 |
| let proceeds from issue of shares | (98) | (479) | (521) | (149) | Ó | Ó | |
| lovements in debt | 0 | (1,186) | (175) | (550) | (492) | (414) | |
| Dividends paid | (301) | (889) | (834) | (1,822) | (1,846) | (1,808) | (1,33 |
| Other financing activities | (56) | (223) | (150) | 69 | 77 | 77 | 1 |
| Cash from financing activities (VSF) | (455) | (2,777) | (1,680) | (2,452) | (2,260) | (2,145) | (1,17 |
| Currency translation differences and other | (4) | (3) | 6 | 0 | 0 | 0 | <u> </u> |
| ncrease/(decrease) in cash and equivalents | 191 | (1,140) | 3,299 | 303 | 455 | 673 | 2,5 |
| Cash & equivalents at period end (incl restricted cash) | 3,489 | 2,349 | 5,648 | 5,951 | 6,406 | 7,079 | 9,6 |
| let (debt)/cash | (864) | (4,591) | (1,162) | (309) | 638 | 1,725 | 4,3 |



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